# EG



2025 **MLB SEASON SPONSORSHIP SNAPSHOT** 

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The data provided in this document was sourced from IEG's Sponsorship Intelligence Database in September of 2025. The figures represent sponsorship rights fee estimates and do not include additional commercial advertising media buys, player endorsements, or brand activation expenses.

## \$1.78B+

spent on sponsorship rights fees by brands

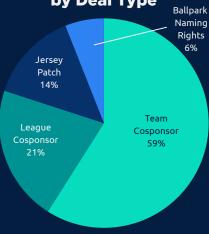
2.115+

total league, team, and venue sponsorship deals

### 1.315+

unique brands held at least one deal with the league or a team

#### **Percent of Total Revenue** by Deal Type



As of October 2025, only the Chicago White Sox and the Tampa Bay Rays remained without a jersey patch partner. At the end of the 2024 season, seven teams did not have a jersey patch partner. The 2025 season was successful for team-level sponsorships, with teams increasing their revenue from cosponsors by 22% compared to the previous year.

# **YOY Sponsorship Revenue** \$1.78B

2025 Sponsorship revenue for MLB teams and the league increased by nearly 15% yearver-year. This growth can be attributed to the signing of five new jersey patch partner deals, significant new league-level agreements like the one with Strauss Workwear, and the addition of over 35 team cosponsorship deals, each worth more than \$1M annually.

#### **Major New Team Deals Signed Before/During 2025 Season**



Minnesota x Securian Financial Group

Seattle x Nintendo

#### **Naming Rights Deals**



#### Houston Astros x Daikon

The Houston Astros were the only team to change their stadium naming rights partner this season. The team signed a 15-year agreement with Daikin, a Japanese air conditioner manufacturer, to become their new naming rights partner, replacing Minute Maid.

#### **Top Categories by Spend**



#### **Top Categories by Activity**

14-13 Deals



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#### **YOY Category & Brand Trends**

**Lottery & Gaming** brands added \$35M in sponsorship spending during the 2025 MLB season. MGM Resorts, Bet365, and theScore each added a deal worth \$2M or тоге.

Food brands have increased spending by 50% this season. Grillo's Pickles, Mike's Amazing, and Hi-**Chew** have each added at least three new team deals.

**S**urfside Tea and Vanda signed their first MLB deals this season, each securing eight team agreements. Additionally, NHTSA expanded its MLB portfolio by adding eight new teams.

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Among the top ten brand categories spending the most on MLB, Auto increased its spending by 19%, Lottery & Gaming increased by 18%, and **Beer** increased by 15%.